

SSERI SOCIAL ENTERPRISE REPUBLIC OF IRELAND

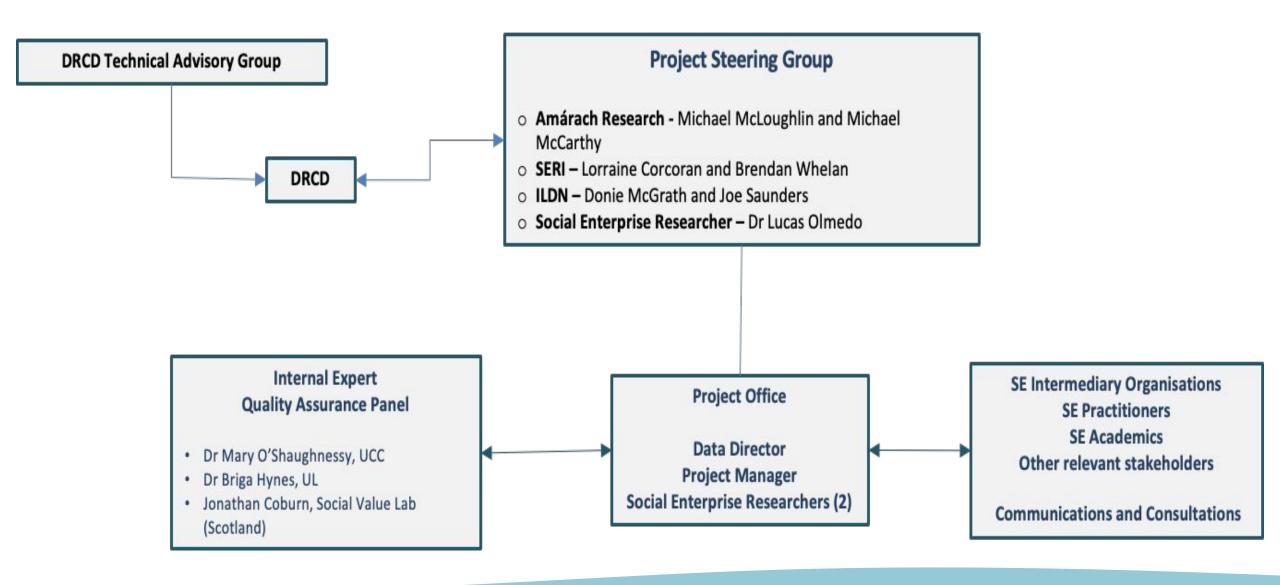
Mesmer+ project presentation September 2023



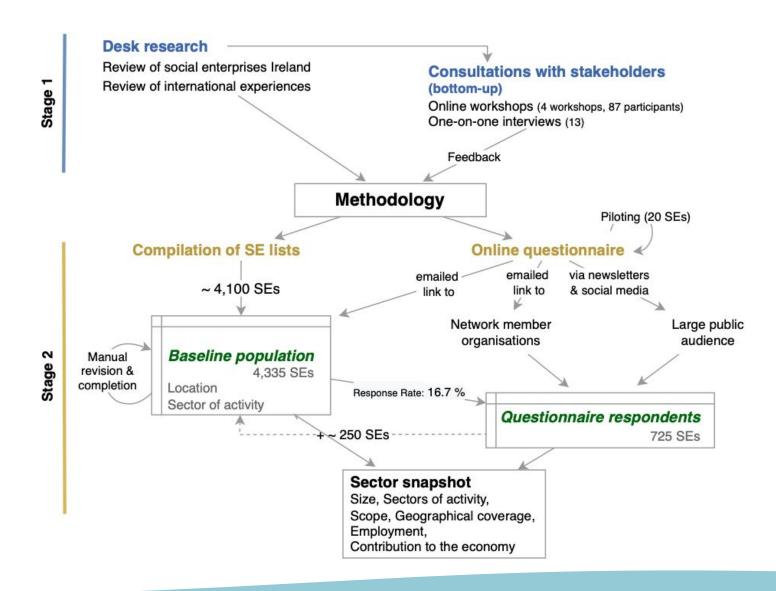


- Consortium comprised Amarach Research, SERI and ILDN
- Work took place from March to December 2022
- The Data Collection exercise comprised two stages
  - Stage 1 was the design of the methodology for the exercise (March to June)
  - Stage 2 is the execution of the methodology resulting in the production of a final Report (June to December)
- > First national comprehensive exercise undertaken
- > Lots of learnings and it is sparking good debates











The methodology allowed for collaboration and collective ownership

operating in five sub-sectors











Table 5. Sector of activity in which social enterprises operate.

| Sector of activity                                | Number of organisations (n=4,335) | %<br>in the sector |
|---|-----------------------------------|--------------------|
| Childcare   | 1,156                             | 26.7%              |
| Community Infrastructure & Local Development      | 711                               | 16.4%              |
| Health, Youth Services & Social Care              | 592                               | 13.7%              |
| Heritage, Festivals, Arts & Creative Industry     | 463                               | 10.7%              |
| Sport & Leisure                                   | 330                               | 7.6%               |
| Training & Work Integration                       | 265                               | 6.1%               |
| Consultancy & Support Services                    | 253                               | 5.8%               |
| Housing   | 196                               | 4.5%               |
| Food, Catering & Hospitality                      | 115                               | 2.7%               |
| Environmental Services                            | 111                               | 2.6%               |
| Retailing   | 54                                | 1.2%               |
| Other (e.g., animal rescue & care, and timebanks) | 32                                | 0.9%               |
| Transport   | 21                                | 0.5%               |
| Financial Services                                | 17                                | 0.4%               |
| Manufacturing                                     | 13                                | 0.3%               |

76.7% of the surveyed organisations in Ireland engage in more than one economic activity



Social enterprises tend to operate in one of 5 sub-sectors and usually in more than one economic activity

Table 10. Legal forms adopted by social enterprises in Ireland.

| Legal form   | <b>%</b><br>(n=725) |
|--|---------------------|
| Company Limited by Guarantee (without share capital) | 77%                 |
| Co-operative (Industrial and Provident Society)      | 4%                  |
| Company Limited by Share Capital                     | 2%                  |
| Designated Activity Company Limited by Shares        | 1%                  |
| Designated Activity Company Limited by Guarantee     | 2%                  |
| No Legal Form (Unincorporated Association)           | 4%                  |
| Sole Trader  | 2%                  |
| Hybrid   | 3%                  |
| Do not Know  | 5%                  |



are registered as a Company Limited by Guarantee (CLG)



88%

are registered with the Charities Regulator





of social enterprises with paid staff employ people through labour activation programmes









Table 21. Social Enterprises participation in Activation Labour Market Programmes.

| Sector of activity                                | % Organisations employing<br>through ALMP<br>(n=725) |
|---|--|
| Community Infrastructure & Local Development      | 91.2%  |
| Other (e.g., animal rescue & care, and timebanks) | 77.8%  |
| Food, Catering & Hospitality                      | 76.5%  |
| Heritage, Festivals, Arts & Creative Industry     | 69.1%  |
| Environmental Services                            | 69.0%  |
| Health, Youth Services & Social Care              | 62.7%  |
| Transport   | 60.0%  |
| Retailing   | 57.1%  |
| Childcare   | 52.6%  |
| Training & Work Integration                       | 52.5%  |
| Sport & Leisure                                   | 51.9%  |
| Housing   | 37.8%  |
| Consultancy & Support Services                    | 37.2%  |
| Manufacturing                                     | 33.3%  |
| Total   | 60.2%  |



Social enterprises are key enablers of the Government's labour market activation programmes



1696 established in the last 4 years

Table 8. 'Traditional' social enterprises sectors in Ireland.

| Sector of Activity <sup>13</sup>              | % of social enterprises<br>+20 years of establishment<br>(n=725) |  |  |
|---|--|--|--|
| Heritage, Festivals, Arts & Creative Industry | 62%  |  |  |
| Sports & Leisure                              | 59%  |  |  |
| Community Infrastructure & Local Development  | 57%  |  |  |
| Childcare                                     | 54%  |  |  |
| Housing                                       | 54%  |  |  |

Table 9. 'Emergent' social enterprises sectors in Ireland.

| Sector of Activity <sup>14</sup> | % of social enterprises<br>0-4 years of establishment<br>(n=725) |
|----------------------------------|--|
| Environment Services             | 33%  |
| Training & Work Integration      | 30%  |



Social enterprises have long-standing in their communities. New social enterprises are driving a green agenda

can be classified as microenterprises, employing between 1 to 9 people.

Table 17. Social Enterprises classification according to (employment) size.

| Size              | % of total SEs<br>(n=558) |
|-------------------|---------------------------|
| Microenterprise   | 57.3%                     |
| Small enterprise  | 35.4%                     |
| Medium enterprise | 6.2%                      |
| Large enterprise  | 1.1%                      |
|                   |                           |



84,382

people employed in social enterprises, constituting **3.7**% of the Irish workforce.

Table 18. Social Enterprises workforce according to sector of activity. (n=558 organisations).

vs 51% of SEs

| Sector of activity                                | % of All Employees |
|---|--------------------|
| Health, Youth Services & Social Care              | 44.6%              |
| Childcare   | 14.2%              |
| Training & Work Integration                       | 9.8%               |
| Heritage, Festivals, Arts & Creative Industry     | 5.4%               |
| Consultancy & Support Services                    | 5.4%               |
| Community Infrastructure & Local Development      | 5.1%               |
| Housing   | 4.1%               |
| Environmental Services                            | 2.7%               |
| Sport & Leisure                                   | 2.1%               |
| Food, Catering & Hospitality                      | 2.1%               |
| Other (e.g., animal rescue & care, and timebanks) | 1.1%               |
| Retailing   | 1.0%               |
| Transport   | 1.0%               |
| Financial Services                                | 0.9%               |
| Manufacturing                                     | 0.4%               |
| Total   | 100%               |



## 74,825

people actively volunteer in the social enterprise sector, including **30,324** as board members.



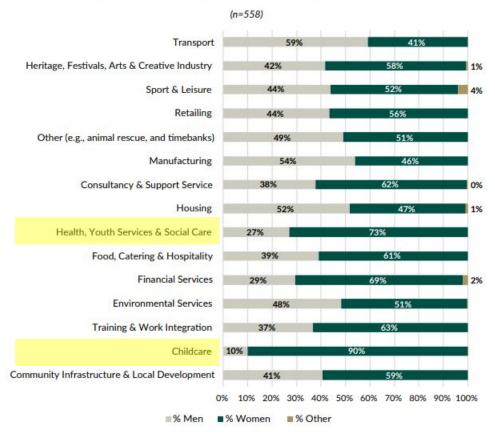
the average number of volunteers engaging with social enterprises (excl. board)

Table 22. Average volunteers in social enterprises by sector of activity and location.

| Sector of activity                            | Average of volunteers        |                  |                  |
|---|------------------------------|------------------|------------------|
|   | All organisations<br>(n=418) | Rural<br>(n=184) | Urban<br>(n=234) |
| Community Infrastructure & Local Development  | 10                           | 11               | 8                |
| Childcare                                     | 2                            | 1                | 2                |
| Training & Work Integration                   | 5                            | 5                | 5                |
| Environmental Services                        | 9                            | 10               | 7                |
| Financial Services                            | 2                            | 4                | 2                |
| Food, Catering & Hospitality                  | 25                           | 7                | 54               |
| Health, Youth Services & Social Care          | 17                           | 9                | 21               |
| Housing                                       | 6                            | 2                | 7                |
| Consultancy & Support Services                | 6                            | 12               | 4                |
| Manufacturing                                 | 6                            | 20               | 1                |
| Retailing                                     | 20                           | 9                | 27               |
| Sport & Leisure                               | 26                           | 16               | 31               |
| Heritage, Festivals, Arts & Creative Industry | 16                           | 12               | 19               |
| Transport                                     | 1                            | 1                | 0                |
| All sectors                                   | 11                           | 9                | 13               |



Figure 3. Social Enterprises gender distribution according to sector of activity.



of the sector's workforce are women.







73%



have an annual income less than €100,000.

Table 23. Annual income social enterprises.

| Annual income          | <b>Total</b><br>(n=513) |
|------------------------|-------------------------|
| Below €50,000          | 28.8%                   |
| €50,000 to <100,000    | 10.7%                   |
| €100,000 to < €250,000 | 19.3%                   |
| €250,000 to < €500,000 | 17.3%                   |
| €500,000 to < €1M      | 11.9%                   |
| €1M to < €5M           | 10.5%                   |
| >€5M                   | 1.4%                    |

Table 24. Median annual income social enterprises.

| Median annual income |          |  |
|----------------------|----------|--|
| Total                | €180,000 |  |
| Urban                | €253,529 |  |
| Rural                | €80,317  |  |





Table 14. Reach of social enterprises activities.

| Reach of activities | <b>Total</b><br>(n=725) | <b>Urban</b><br>(n=442) | <b>Rural</b><br>(n=283) |
|---------------------|-------------------------|-------------------------|-------------------------|
| Local               | 75%                     | 68%                     | 84%                     |
| County              | 44%                     | 45%                     | 43%                     |
| National            | 30%                     | 32%                     | 27%                     |
| International       | 15%                     | 16%                     | 15%                     |

Table 15. Reach activities social enterprises in different sectors of activity. (n=725)

| Sector of activity                            | Local | County | National | International |
|---|-------|--------|----------|---------------|
| Childcare                                     | 93%   | 21%    | 3%       | 1%            |
| Community Infrastructure & Local Development  | 96%   | 32%    | 8%       | 3%            |
| Training & Work Integration                   | 60%   | 53%    | 49%      | 27%           |
| Environmental Services                        | 71%   | 49%    | 38%      | 18%           |
| Consultancy & Support Services                | 65%   | 46%    | 43%      | 13%           |
| Heritage, Festivals, Arts & Creative Industry | 82%   | 70%    | 56%      | 46%           |



- Construct of the consortium including sectoral expertise was essential
- Methodology was shaped and enhanced by consultations
- Lack of public financial data is a challenge
- Survey data was an essential component. Response was good at 16.7% but survey fatigue is an issue. Need to consider other possible methods
- ➤ Possible understatement of baseline population there were exclusions, partial or no lists from intermediaries. 5% of baseline figure is from survey respondents and were not on any prior list
- Huge manual effort involved in completing items such as location and ensuring accuracy of inclusion

